

# SAMPLE CLIENT PREMIUM RECAPITULATION



<u>LINE OF COVERAGE</u>	<u>Expiring</u> (CHUBB)	<u>Incumbent</u> <u>Broker</u> (CHUBB)	<u>Broker A</u> (Hartford)	<u>Broker B</u> (St. Paul)	<u>Recommended</u>
<u>REAL AND BUSINESS PERSONAL PROPERTY:</u>	\$101,348.00	\$116,086.00	\$64,804.00	\$80,380.00	\$64,804.00
<u>COMPREHENSIVE CRIME</u>	Included	Included	Included	Included	Included
<u>BOILER AND MACHINERY</u>	Included	Included	Included	Included	Included
<u>COMMERCIAL GENERAL LIABILITY:</u>	\$32,122.00	\$45,000.00	\$29,373.00	\$42,077.00	\$29,373.00
<u>BUSINESS AUTOMOBILE:</u>	\$1,915.00	\$2,202.00	\$5,293.00	\$6,007.00	\$5,293.00
<u>WORKERS COMPENSATION:</u>	\$75,359.00	\$80,486.00	\$64,520.00	\$85,803.00	\$64,520.00
<u>UMBRELLA EXCESS LIABILITY:</u>	\$18,400.00	\$21,658.00	\$12,868.00	\$22,886.00	\$12,868.00
<b><u>PREMIUM SUB-TOTAL:</u></b>	<b>\$229,144.00</b>	<b>\$265,432.00</b>	<b>\$176,858.00</b>	<b>\$237,153.00</b>	<b>\$176,858.00</b>
	(Exec. Risk)		(AIG)		
<u>DIRECTORS &amp; OFFICERS LIABILITY:</u>	\$71,542.00		\$52,618.00		\$51,250.00
<u>FIDUCIARY LIABILITY:</u>	\$26,450.00		\$45,800.00		\$30,500.00
	(CHUBB)				
<u>FOREIGN PACKAGE:</u>	\$3,669.00	\$4,220.00			\$4,220.00
	(Admiral)				
<u>PROFESSIONAL LIABILITY E &amp; O:</u>	\$16,739.11	\$12,765.00			\$12,765.00
<u>PUBLISHERS LIABILITY:</u>	\$51,595.00				Extension
<b><u>TOTAL PREMIUM</u></b>	<b>\$399,139.11</b>				<b>\$275,593.00</b>

\* The Total Premium Line is a Projection of Final Premium using pricing from other columns. The colors indicate where the figure originated.